#### PRODUCTS FOR HEALTHY LIFE



### **Table of contents**

01 About us

### 02 Brand story

03 Our values



## 

05 Products

> 06 A member of The PAN Group

# About us

Founded in 1985, LAFOOCO – a member of The PAN Group – is a pioneering healthy nut and dried fruit trading and processing company based in Long An province, Vietnam.

As a top producer and exporter of nuts and dried fruits in Vietnam, we deliver our products globally to the US, Europe, China, Australia, Japan and the Middle East, and are proud of being the only nut company to be listed on the Vietnamese Stock Market. With substantial growth, we have expanded our portfolio with other healthy nuts and dried fruits.







### **Our History**

Our memorable milestones throughout the years:



We were one of the **1**<sup>st</sup> four companies to be transformed from a state-owned company to a joint-stock company.



We were the **5**<sup>th</sup> joint-stock company to be listed on the Stock Exchange Market.



LAFOOCO was established and has since been a pioneering company in Vietnam's cashew industry.





We officially became a proud member of The PAN Group. We are among the top companies to trade and process healthy nut and dried fruit products in Vietnam.

# **Brand story**

LAFOOCO has a life-long heritage of crafting products with love thanks to our deep understanding of nuts and fruits, together with the state-of-the-art technology. With our dependable and transparent services, LAFOOCO is proud of being among Vietnam's famous brands to supply premium quality nuts and dried fruits worldwide through meaningful partnerships in various high-end markets.

We are committed to bringing the highest quality products that meet the strictest standards by devoting our whole heart to our customers and farmers. Our wholehearted approach is illustrated with the heart-shaped cashew on our logo. This symbol is a homage to our legacy as a cashew company in a journey to bring customers a diverse line of products.

# Our values

### **Our vision**

Our vision is to be the best Vietnamese trading and processing company to supply premium quality nuts and dried fruits globally through dedicated and innovating services.

### Our mission

LAFOOCO's mission is to deliver high-quality nuts and dried fruits to Vietnamese customers and high-end markets worldwide. We strive to provide a transparent and dependable service through continuously innovating our business practices in both social and corporate aspects.

> Leader in the market

Consideration to others

Our values Passion for products

Transparency in practices Enthusiasm in approach

### **Our commitments**

- **1** Innovating day-to-day business practices.
- 2 Motivating our employees to contribute and develop themselves.
- **3** Ensuring the best conditions and benefits for farmers.
- **4** Improving our working ethics and manufacturing processes.
- 5 Minimizing our environmental footprint to enhance our corporate social responsibility.



### Our mission on organic products

LAFOOCO is motivated to meet our consumers' demand for organic products through technological innovations and organic certification. Our commitment has led us to develop our organic cashew project, in which we control all processes from start to finish.

We have expanded our organic cashew farm to catch up with the growing demand under strict control in using organic fertilizers, training farmers how to take care of plants, avoiding using chemicals during growing periods. Thank to our closed circuit control, our organic cashews are EU and USDA organic certified.



### Our value chain

LAFOOCO continuously innovates production lines with state-of-the-art technology from sourcing, processing to packaging. Our production process is controlled under global standards such as BRCGS, HACCP, HALAL, SMETA-SEDEX.





# **OEM** services

Alongside our line of nuts and dried fruits, we provide original equipment manufacturer (OEM) services tailored to specific client requests. Our OEM services offer clients the opportunity to expand their brands in their target markets. Our services have been trusted by supermarket chains around the world in Canada, HongKong, Japan and China. Advantages of **OEM** Services

**BRCGS certificate** 

HALAL certificate

Diverse packaging options

Custom packaging and labelling

**Competitive pricing** 

# Products

18 Lafooco Brochure

#### **STERILIZED NATURAL CASHEWS**

Cashew Kernels

Organic Cashews

#### **VALUE-ADDED PRODUCTS**

Cashews

Single Nuts & Mixed Nuts

Dried Fruit Chips

Daily Nuts & Trailmix

> Crunchy Peanuts



Cashew Kernels



W450

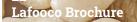
20 Lafooco Brochure



Products 05

## Organic Cashews

Since 2020, LAFOOCO has continuously expanded our organic cashew farm in Binh Phuoc Province. This farm plays an important role in our journey to bring organic cashews processed under USDA and EU Organic Certificate to our global consumers.





## Cashews

With 100% of ingredients from local farms in Binh Phuoc and Dong Nai, we control the whole process from raw materials to finished products. Thus, we can ensure our high standards and offer products with premium flavours to customers around the world.

PRODUCT NAME	CASHEWS			VALIDITY		
		Carter	Unit/carton	C	CARTON BOX SIZE	
	Plastic Jar	Carton (tray)/pallet	(tray)	Width (cm)	Length (cm)	Height (cm)
	1000	110	6	40	29	18.5
	800	88	8	49.5	24.5	20
	450	120	15	45.5	27.5	15.8
	270	144	20	34	27.5	17.5
	250	168	20	36.5	27.5	13.5
	200	160	15	45.5	27.5	9.5
	100	108	24	34	28.5	16
FLAVORS	Unsalted/salted, Honey, Coconut, Pepper, Chili, Garlic, Wasabi, Unpeeled Sea Salt Caramel/coconut, Tomyum, Salted Egg					

LAFOOCO

CASHEV

wr. 450 g

SALTED

...... 97**N** I

CASHEWS



15 months	CONTAINE RINFO.			
	CONTAIN	e Runfu.		
GrossWeight (Kg/carton)	Full20FT Cont. Loading (carton or tray)	Full40FT Cont. Loading (carton or tray)		
7.06	110 0	2200		
7.78	880	1760		
8.02	1200	2400		
6.76	1440	2880		
6.36	1680	3360		
3.85	1600	3200		
2.95	1080	2160		

## Single Nuts & Mixed Nuts

Our premium quality nuts are imported directly from the US and Turkey at the highest quality, then processed with our modern technology, and complied with BRCGS, HACCP standards, etc.

PRODUCT NAME	SINGLE NUTS & MIXED NUT		NUTS	VALIDITY			
		Carter	Unit/carton	C	CARTON BOX SIZE		
	Plastic Jar	Carton (tray)/pallet	(tray)	Width (cm)	Length (cm)	Height (cm)	
	1000	110	6	40	29	18.5	
	800	88	8	49.5	24.5	20	
	450	120	15	45.5	27.5	15.8	
	270	144	20	34	27.5	17.5	
	250	168	20	36.5	27.5	13.5	
	200	160	15	45.5	27.5	9.5	
	100	108	24	34	28.5	16	
TYPES	Almonds, Walnuts, Pistachios, Pecans, Hazelnuts, Mixed Nuts						



15 months	CONTAINER INFO.			
Gross Weight	CONTAIN	ER INFO.		
(Kg/carton)	Full 20FT Cont. Loading (carton or tray)	Full 40FT Cont. Loading (carton or tray)		
7.06	1100	2200		
7.78	880	1760		
8.02	1200	2400		
6.76	1440	2880		
6.36	1680	3360		
3.85	1600	3200		
2.95	1080	2160		
	·			

## **Dried Fruit Chips**

Our 100% naturally dried fruits come from fresh fruits harvested from provinces in Southeast and Mekong Delta of Vietnam such as Dong Nai, Dong Thap, An Giang, then processed without chemicals. The rich alluvium of these areas is ideal for fruit trees to thrive, so their fruits have a flavourful taste.



5	
$\bigcirc$	
Products	

PRODUCT NAME	DRIED FRUIT CHIPS	VALIDITY	15 months
BRAND LAFOOCO		NET WEIGHT	100 gr
CARTON BOX	Width	Length	Height
SIZE	50 cm	31 cm	26 cm
	Contents	Quantity	Gross Weight (kg)
CONTAINER	1 Carton (TRAY)	24 PCs	3.4
INFO.	20FT Container	480 CTS (TRAY)	1632
	40FT Container	960 CTS (TRAY)	4760
TYPES	Sweet potato, Purple sweet pota Mixed Fruit Chips	to, Jackfruit, Banana, '	Taro Chips.



## **Daily Nuts**

PRODUCT NAME	DAILY NUTS 175GR (7 SMALL BAGS X 25GR)	VALIDITY	12 months
BRAND	LAFOOCO	NET WEIGHT	175 gr
CARTON BOX	Width	Length	Height
SIZE	49 cm	33.5 cm	26 cm
	Contents	Quantity	Gross Weight (kg)
CONTAINER	1 Carton (TRAY)	24 PCs	5.2
INFO.	20FT Container	480 CTS (TRAY)	2496
	40FT Container	960 CTS (TRAY)	4992



## Trailmix

Our Daily Nuts and Trailmix are a combination of cashews, almonds, walnuts, hazelnuts, blueberries and cranberries. Our cashews originate from Vietnam while all other ingredients are sourced from the highest quality farms in the USA and Turkey. These products aim at promoting a balanced diet and a good source of nutrition for your health.

PRODUCT NAME	TRAILMIX	VALIDITY	12 months
BRAND	LAFOOCO	NET WEIGHT	200 gr
CARTON BOX	Width	Length	Height
SIZE	45.5 cm	27.5 cm	9.5 cm
	Contents	Quantity	Gross Weight (kg)
CONTAINER	1 Carton (TRAY)	15 PCs	3.85
INFO.	20FT Container	1600 CTS (TRAY)	6160
	40FT Container	3200 CTS (TRAY)	12320



## Crunchy Peanuts

Our raw peanuts are selected from strictly controlled sources to ensure the best quality with different sizing options as customer's request. Raw ingredients are then processed in LAFOOCO's closed circuit lines to ensure food safety and premium standards on finished products. With effortless research and development, we integrate the ingredients accordingly without any preservatives to bring customers a unique savory and healthfriendly snack.



LAFOOCO

270 g

PENNUTS

DÂU PHÔNG Nước CốT DÙN

เป็นภ

- Peanut with chili
- Peanut with BBQ flavor
- Peanut with coconut milk

100C0

CRUNCH

DAU PHONG BBQ

đậm đả vị BBQ

- Peanut with seaweed
- Peanut with cheese

STVUYI

LAFOOCO

CRUNCHY

cay nồng vị **ớ†** 

*đậu ph*ông ót

# A member of The PAN Group

34 Lafooco Brochure LAFOOCO is a proud member of The PAN Group and other famous domestic and foreign associations such as AFI, CENTRA, VINACAS, etc. As a member of The PAN Group – a pioneer in agricultural advancement with breakthrough solutions - we are endorsed on the sustainable food strategy, financial management and marketing support.

Other 10 subsidaries of the Group specilising in various fields include:

#### FARM

**PAN Farm** Agricultural value chain

**Vinaseed** Agricultural research, breeding, seed distribution **PAN Hulic** Premium flower and vegetable production

#### VFC

Fumigation service and agro-chemicals trading

#### FOOD

#### PAN Food

Packed food

**Pan CG** Pan Group's agricultural and food products distribution

Fimex VN Shrimp farm Aquatex Ben Tre Pangasius and clams

<mark>Bibica</mark> Candy and cake

**584 Nha Trang** Fish sauce





LONG AN FOOD PROCESSING EXPORT JOINT STOCK COMPANY (LAFOOCO)

The second s

in the second

and the second states of a service and the service of the ser

÷. Add:

81B, National Road 62, Ward 2, Tan An City, Long An Province, Viet Nam

Tel:

+84 272 3823,900 (Ext.: 11, 31)

#### Email:

A DEAL BULL

laf-sales@lafooco.vn marketing@lafooco.vn

Web:

https://ww.lafooco.vn/en/ https://www.lafoocostore.vn

。1998年前大学学校